



Department of Administrative Services  
General Services Enterprise

July 11, 2005

CONTRACT AGREEMENT

No. CT2945

SHORT FORM CONTRACT

Vendor Election Systems & Software, Inc.  
11208 John Galt Blvd.  
Omaha, NE 68137

Billing Number, Name and Address  
General Contract  
State of Iowa Counties

CONTRACT PERIOD - Effective: July 11, 2005 Terminates: December 31, 2005

The State may, at its sole discretion, extend the resulting master contracts for one (1) additional six (6) month extension.

DESCRIPTION OF ITEMS CONTRACTED

Contract to provide VOTING SYSTEMS, SYSTEM COMPONENTS, AND TRAINING TO COUNTIES pursuant to the specifications, terms and conditions of Invitation to Bid No. BD005001S004, dated May 11, 2005, on file with the Department of Administrative Services, General Services Enterprise - Purchasing, Hoover State Office Building, Level A, Des Moines, Iowa, 50319-0105.

Contract is for voting systems that have completed the ITA testing and the Iowa approval process. Systems that have NOT completed testing and approval process are NOT included in this contract. Systems will be added to the contract as they complete the testing and approval process.

Contract pricing information is attached.

PRICING FIRM  
FOB: SHIPPING POINT  
PAYMENT TERMS: N30

VENDOR CONTACT: Dan Erker, Regional Sales Manager  
VENDOR PHONE: 402-333-2634  
VENDOR FAX: 402-333-2960  
VENDOR EMAIL: [dferker@essvote.com](mailto:dferker@essvote.com)

PURCHASING CONTACT: Kenneth Paulsen, CPPB  
PURCHASING PHONE: 515-281-6366  
PURCHASING FAX: 515-242-5974

LN	COMMODITY	UNIT COST	UNIT / DESCRIPTION
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1	57834	0.000000	Election & Voting Equipment and Supplies, Electronic
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Purchase Order forms to show reference to above Contract Order Number

Vendor

  
Authorized Signature

GENERAL SERVICES ENTERPRISE-  
PURCHASING BY:



**Election Systems & Software, Inc.**

**Voting Systems**

**AS OF JULY 11, 2005**

**ALL\***

**Election Systems & Software  
VOTING SYSTEM  
HAS COMPLETED THE ITS  
TESTING AND IOWA APPROVAL  
PROCESS  
\*EXCEPT FOR THE AUTOMARK  
SYSTEM**

**Upon additional completion of ITS Testing  
and Iowa Approval Process, this Page will be  
changed to reflect same.**

**EXHIBIT A – MANDATORY COST PROPOSAL FORMAT  
INVITATION TO BID NO.**

**Precinct Count Optical Scanner including:**

All supplies, keys, power cord, data cards (such as PCMCIA cards), ballot boxes, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment.

Per Device \$ 4,950

Model Name & Number Model 100 Precinct Scanner

Firmware Version 5.1.0.0

NASED Qualification No. N-1-02-22-003

**Optional Items:**

Item	Per Unit Amount
Modem (Landline)	\$200
Voting Booths (Gemini Model VI with Lamp)	\$215
Voting Booths (Gemini Model VI Accessible with Lamp)	\$245
Soft-Sided Carrying Case	\$70
PCMCIA Cards (Additional)	\$90
Omni Drive	\$600
Security Lids (Additional)	\$57
Ballot Box (Additional)	\$800
Manuals (Operator's, Maintenance, Quick Start)	\$25
Installation	\$90
Shipping and Handling	As Incurred
Equipment Operation Training (Per day rate. Includes travel and expenses.)	\$1,100

**Annual Maintenance Agreement Cost**

Break/Fix Depot Repair Program (Note 1): PER DEVICE \$ 100 / year

Preventative Maintenance Program (Note 2): PER DEVICE \$ 195 / year

**Annual Firmware License Cost    PER DEVICE \$ 30 / year**

**Central Count Optical Scanner to be used for absentee ballots in conjunction with a Precinct Count Optical Scan or DRE Based Voting System:**

**Central Count Optical Scanner including:**

**All supplies, keys, power cord, data cards, ballot boxes, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment.**

**Per Device \$ 45,000**

**Model Name & Number Model 650 High Speed Scanner**

**Firmware Version 2.0.1.0**

**NASED Qualification No. N-1-02-22-22-003**

**Optional Items:**

<b>Item</b>	<b>Amount</b>
Ballot Transfer Boxes (Steel)	<b>\$128</b>
Ballot Jogger	<b>\$500</b>
Manuals (Operator's and Maintenance)	<b>\$25</b>
Shipping and Handling	<b>As Incurred</b>
Installation	<b>\$650</b>
Equipment Operation Training (Per day rate. Includes travel and expenses.)	<b>\$1,100</b>

**Annual Maintenance Agreement Cost**

**Preventative Maintenance Program (Note 2): PER DEVICE \$ 2,600 / year**

**Annual Firmware License Cost    PER DEVICE \$ 295 / year**

**DRE <sup>1</sup>including:**

All supplies, keys, power cord, data cards (such as PCMCIA cards), voting booths, backup batteries, chargers, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment. In addition, accessible DREs shall include headphones, keypads, or any other component necessary to use the accessible device.

Per Device \$ 2,995

Per Accessible Device \$ 3,495

Model Name & Number iVotronic 15" Terminal

Firmware Version 9.0.0.0

NASED Qualification No. N-1-02-22-22-003

**Optional Items:**

Item	Amount
Supervisor Terminal (includes PEB, 128mb Flashcard, Power Cord and Supply)	\$2,795
Communication Pack with Modem	\$1,200
Printer Pack	\$800
PEB Reader	\$350
128mb Flashcard (Additional)	\$70
PEB - Personal Electronic Ballot (Additional)	\$75
Real Time Audit Log (RTAL) Receipt Printer	\$750
Manual (Poll Worker)	\$25
Installation	\$55
Shipping and Handling	As Incurred
Equipment Operation Training (Per day rate. Includes travel and expenses.)	\$1,100

**Annual Maintenance Agreement Cost**

Break/Fix Depot Repair Program (Note 1): PER DEVICE \$ 55 / year

Preventative Maintenance Program (Note 2): PER DEVICE \$ 95 / year

Annual Firmware License Cost PER DEVICE \$ 30 / year

<sup>1</sup> If the Vendor has multiple screen sizes, a separate DRE cost proposal shall be included for each screen size. The screen size shall be noted with the model number on the cost proposal.

**Ballot Marking Device to be used in conjunction with Precinct Count Optical Scan Voting System:**

**Ballot Marking Device including:**

All supplies, keys, power cord, data cards, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment.

Per Device \$ 5,000

Model Name & Number ES&S AutoMARK Voter Assist Terminal

Firmware Version 1.0.0.0

NASED Qualification No. Recently 2002 NASED certified: will receive NASED No. in near future.

**Optional Items:**

Item	Amount
Table for ES&S AutoMARK (Additional)	\$450
Ink Cartridge (Additional)	\$30
256mb Flashcard (Additional)	\$90
Installation	\$105
Shipping and Handling	As Incurred
Equipment Operation Training (Per day rate. Includes travel and expenses.)	\$1,100

**Annual Maintenance Agreement Cost**

**Break/Fix Depot Repair Program (Note 1): PER DEVICE \$ 145 / year**

**Complete Preventative Maintenance Program (Note 2): PER DEVICE \$ 280 / year**

**Annual Firmware License Cost PER DEVICE \$ 30 / year**

**Software including:**

The vendor shall price all software, other than the firmware needed to operate the voting equipment on this price chart. The price shall include the training necessary to use the software component.

Software Name & Version Number	Function	Price	After Year 1, Ongoing Annual License Fee	NASED No. or Other Information
Unity-EDM (7.3.0.0)	Election Data Manager	\$13,600	\$2,250	N-1-02-22-22-003
Unity-EDM Online (7.3.0.0)	Election Data Manager-On Line	\$500	\$200	N/A
Unity-BIM (7.3.0.0)	Ballot Image Manager	\$11,100	\$1,800	N-1-02-22-22-003
Unity-HPM (5.1.0.0)	Hardware Programming Manager	\$21,100	\$3,600	N-1-02-22-22-003
Unity-DAM (6.0.0.0)	Data Acquisition Manager	\$3,600	\$450	N-1-02-22-22-003
Unity-ERM (7.0.0.0)	Election Reporting Manager	\$9,100	\$1,440	N-1-02-22-22-003
Unity-BOD (7.3.0.0)	Ballot On Demand	\$6,100	\$900	N-1-02-22-22-003
Unity-iVIM (7.3.0.0)	iVotronic Image Manager	\$13,600	\$2,250	N/A

**Training:**

The Vendor shall price training as described on the poll worker training. Additionally, the Vendor shall provide additional pricing on additional days of training for election officials as defined in the ITB.

Per class poll worker training as described in ITB section 2.2(B) of the ITB

\$ 2,200

**Other Training Costs**

<b>Training</b>	<b>Cost</b>
Hourly rate for additional election official training	N/A
Daily rate for additional election official training (Includes travel and expenses)	\$1,100
Train the Trainer Classes (Daily rate. Includes travel and expenses.)	\$1,100



**Notes:**

1. **Break/Fix Depot Repair Program:** This is a "Break/Fix" program under which ES&S will repair or replace any component of our proprietary equipment or software which, while under normal use and service, (a) fails to perform in accordance with its documentation in all material respects, or (b) is defective in material or workmanship. The principle elements of this program are:
  - a. Equipment requiring repairs must be sent to a location designated by ES&S.
  - b. Customer is responsible for freight to and from the designated ES&S repair location.
  - c. Repairs as a result of negligent care of the equipment are not covered under this program.

2. **Preventative Maintenance Program:**

On-Site Annual Routine Maintenance Services: Includes cleaning, lubrication and calibration services.

On-Site Remedial Maintenance Services: If a defect or malfunction occurs in any Product while it is under normal use and service, Customer shall promptly notify ES&S, and ES&S shall use reasonable efforts to restore the Product to Normal Working Condition as soon as practicable. The Remedial Maintenance Extended Warranty provides that ES&S will repair or replace any component of our proprietary equipment or software which, while under normal use and service, (a) fails to perform in accordance with its documentation in all material respects, or (b) is defective in material or workmanship.

**SUBMITTED BY:**

Signature: 

Name (Print): Matthew E. Nelson, Senior Vice President of Sales

Company: Election Systems & Software, Inc.

Address: 11208 John Galt Blvd.

City, State & Zip: Omaha, Nebraska 68137

Phone: (800) 247-8683 Fax: (402) 593-8107

E-mail: menelson@essvote.com